## Jobs in Career Clusters: Marketing, Sales and Service

Largest Career Occupations in South Carolina					Educational Attainment of Newer Hires in U.S. **		
Occupational Title	SC Total Jobs Estimate*, 2004	SC 2002- 2012 Projected Percent Change in Jobs	SC 2004 Annual Average Pay	US 2004- 2014 Projected Percent Change in Jobs	Percent with High School (or Less) Education		Percent with a 4- Yr College Degree (or More)
Stock Clerks and Order Fillers	23,687	-10	\$20,440	-7	65	26	9
First-Line Supervisors of Retail Sales Workers	19,293	7	\$34,280	4	41	34	25
Sales Representatives, Wholesale and Manufacturing	15,514	11	\$48,330	13	25	27	49
Hairdressers, Hairstylists, and Cosmetologists	13,431	5	\$23,760	16	56	40	4
Real Estate Sales Agents	7,359	16	\$48,650	15	22	37	41
Driver/Sales Workers	6,767	2	\$22,340	14	71	24	5
Sales Managers	4,696	27	\$73,190	20	10	23	67
Sales Representatives, Technical & Scientific Products	4,196	13	\$57,270	14	25	27	49
First-Line Supervisors of Non-Retail Sales Workers	3,716	5	\$53,020	2	35	29	36
Parts Salespersons	3,394	-4	\$26,990	-7	67	28	5
Laundry and Dry-Cleaning Workers	3,070	2	\$16,660	13	82	14	4
Pressers: Textile, Garment, and Related Materials	2,307	-18	\$17,840	3	90	8	2
All Other Career Jobs in this Cluster ***	28,646	na	\$37,492	13			
Cluster Total: Marketing, Sales & Service Share of All Career Jobs Found in this Cluster ***	136,076 8.4%	na	\$35,005	8	Career and Technology Education (CATE) Majors Leading to Jobs in This Cluster		
Total, Jobs in Career Occupations *** Total, Jobs in All Occupations	1,627,073 1,928,355	na 10	\$34,616 \$31,731	13 13	<u>CIP</u>	<u>Title</u>	
Bold = at least one-quarter of all newer hires in US  * includes independent contractors; aligns with US estimate  ** those aged 25-34  *** excludes occupations predominantly staffed by part-timers					200301 520208 521401 521403	Fashion Design & A E-Marketing Marketing, Commur Management and P Global Marketing	
sources: US Bureau of Labor Statistics South Carolina Employment Security Commission South Carolina Department of Education	all national data, SC annual average pay SC projected change SC total jobs estimate				120403 120410	Cosmetology Nail Technology	(majors listed in Human Services)